



Partnering with OnePlace Solutions to
deliver greater value to Microsoft 365 customers

Working with OnePlace Solutions to deliver greater value to Microsoft 365 customers

As the world adjusts to new ways of working, the modern workplace must provide ways to collaborate and share information more effectively. Many businesses are looking at one of the world's most powerful solutions to achieve this: Microsoft 365.

Leveraging the Microsoft stack to deliver the modern workplace helps overcome key challenges faced by information-heavy organisations, including:

- » inefficiencies caused by toggling between email and file share screens
- » inability to share information instantly
- » lack of adoption of productivity solutions such as Microsoft Teams and SharePoint.

Many organisations work with systems integrators to get maximum value from SharePoint in particular. However, organisations often still struggle to get employees using SharePoint effectively. Team members quickly become frustrated at needing to toggle between Outlook and SharePoint.

OnePlace Solutions fills a gap like no other product for clients moving to SharePoint and needing change assistance.

Stephen Gibson, founder and technical director, AfterDark Technologies

AfterDark
Technology Pty Ltd

OnePlace Solutions is easy to set up and the user interface tied into O365 SharePoint makes saving files to SharePoint from email very easy.

Christy Shaw, SharePoint consultant, Bross Group

BROSS
GROUP

The value of OnePlace Solutions

OnePlace Solutions personalises the cloud experience for users, bringing context to information. It's an intelligent personalisation and automation suite of products that lets individuals save information to and send information from SharePoint without ever leaving the Outlook environment. In doing so, OnePlace Solutions adds value to SharePoint deployments and helps organisations drive user engagement of business solutions, facilitate stronger information management, deliver greater productivity and improved business workflows, and minimise resistance to change by delivering systems to where people work in a consistent and highly personalised way.

OnePlace Solutions delivers an exceptional end user experience in a modern workspace. It is a low-cost, high-value way for Microsoft partners to deliver the solutions you build on Microsoft 365 to your clients with minimal change management requirements. It delivers a greater return on investment for the Microsoft 365 platform.

How the ratio of services to licensing benefits OnePlace Solutions partners

OnePlace Solutions provides a compelling value proposition for partners. It provides an entry point for larger products and can speed up adoption of new systems, delivering faster return on investment to the customer, strengthening the system integrator's position.

If you're a Microsoft systems integrator or service provider, you can benefit significantly from adding OnePlace Solutions to your offering by reducing project risk, delivering more engaging business solutions for better SharePoint adoption, and improved productivity for customers.



OnePlace Solutions offers an excellent suite of products and great service.

Ollie Heales, partner success manager, Rhipe



rhipe

A  Crayon company

How OnePlace Solutions helps

CHALLENGES WE SOLVE

- » Email to SharePoint management
- » SharePoint project management and collaboration
- » SharePoint/Microsoft 365 records management
- » End-user adoption of SharePoint/Microsoft 365
- » Legal email and document management.

INDUSTRY EXPERTISE

- » Banking and finance
- » Education
- » Energy and infrastructure
- » Engineering and project management
- » Government
- » Legal and professional.



OnePlace Solutions has enabled us to augment our enterprise content management (ECM) offering by being able to go to market more quickly, increase our profitability and provide our customers with a greater return on their investment.

Ed Rouse, service design manager, Capgemini

Capgemini 

Solving business challenges with OnePlace Solutions: Hillview Technologies and Sea Green Law

OnePlace Solutions recently partnered with United Kingdom-based managed service provider, Hillview Technologies, to streamline processes and address data management challenges for Sea Green Law. The London-based law firm was struggling to classify, centralise, and share information, emails, and case data among teams. This siloed critical case-related information and meant that there was no quick, easy way to share relevant information when new team members were brought in on cases.

This had a negative impact on the firm, especially when it came to lodging documents with the courts, due to incomplete case files and important emails that were not saved properly to be used in an official capacity during court proceedings.

OnePlace Solutions was identified as the ideal solution partner to facilitate seamless document sharing, improve team collaboration, deliver efficient data storing, and let staff members proficiently manage multiple client cases at once. Hillview Technologies and Sea Green Law selected OnePlace Solutions because it offered: affordable costs; flexibility in the number of users; powerful core features; and the ability to classify, copy, attach, and monitor upload status. The level of engagement and implementation support offered by OnePlace Solutions clinched the deal.

With OnePlace Solutions technology, Sea Green Law has the tools to self-manage, creating new case jobs in its system through the automated process created by Hillview Technologies and OnePlace Solutions. This lets the firm maintain and manage new cases seamlessly, without needing to rely on IT. It also lets the firm begin work on new cases straight away with the new document folder appearing immediately in Microsoft Outlook.

For Sea Green Law, OnePlace Solutions is essentially an all-encompassing tool for email management and classifying raw data. The solution has solved inefficiencies within the firm, which has increased collaboration between teams, improved file and document management, and streamlined business functions to meet the company's surge in growth.



The team at OnePlace Solutions has been amazing, collaborating with Hillview for customer-facing demonstrations, problems and questions, and even running customer script redesigns. Following this partnership and successful implementation, Hillview is putting OnePlace at the forefront for clients looking to maximise their investment in SharePoint or Microsoft 365 through better information management.

*Tom Windle, senior IT support analyst,
Hillview Technologies*



OnePlace Solutions

+61 2 9977 1312
+1 425 502 6942 (US)



info@oneplacesolutions.com



www.oneplacesolutions.com



@OnePlaceSol

Gold

Microsoft Partner

